

Printed : 6/1/2016 10:45 AM EST

**Real Estate Education Committee
6/2/2016 9:30:00 AM**

861 Silver Lake Blvd., Cannon Building
Second Floor Conference Room A
Dover, DE 19904

Posted: 05/26/2016 UM

Posted: 06/01/2016 UM



STATE OF DELAWARE

**REAL ESTATE COMMISSION
REAL ESTATE EDUCATION
COMMITTEE**

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Amended Agenda
(amended items are noted
with an asterisk)

I. Call to Order

II. Review and Approval of Minutes -May 5, 2016

III. Unfinished Business

- A. Discuss Updates Regarding Potential Revisions to Broker's Course Outline
- B. Subcommittee for Brokers Course*

IV. New Business

- A. Update from Commission
- B. Review of Course Provider Applications
 - 1. Association of REALTORS School
 - a. Course Title: Seniors Real Estate Specialist
Module(s): 6 & 7
Credit Hours: 6.0
 - b. Course Title: Short Sales and Foreclosures (SFR)
Module(s): 6 & 7

Credit Hours: 6.0

c. Course Title: Seller Representative Specialist (SRS)

Module(s): 6 & 7

Credit Hours: 6.0

2. The Frederick Academy of Real Estate

a. Course Title: Procuring Cause

Module: 6

Credit Hours: 3.0

b. Course Title: What's Material

Module: 6

Credit Hours: 3.0

c. Course Title: Tenant-In-Common (TIC) Investment Basics

Module: 6

Credit Hours: 3.0

3. NBI, INC. DBA National Business Institute

a. Course Title: Practical Guide to Zoning and Land Use Law

Module: 6

Credit Hours: 6.0

C. Review of Instructor Applications

1. Megan Filliben

Continuing Education: New Licensee Modules 1-4, Modules 1-7; Pre Licensing: Orientation, Real Estate Law; Brokers Course: Ethics, Real Estate Documents

2. Alice Hoffman

Continuing Education: New Licensee Modules 1-4; Modules 1,2,3,5,6, Module 7- Zoning and Land Use, Title Issues; Pre-Licensing: Real Estate Law; Brokers Course: Ethics, Real Estate Documents, Legal and Governmental Aspects of Real Estate

3. Meaghan Hudson

Continuing Education: New Licensee Modules 1-4; Modules 1-7; Pre Licensing: Orientation, Real Estate Law; Broker's Course: Ethics, Real Estate Documents

4. Shirley Kalvinsky

Continuing Education: New Licensee Modules 1-4, Modules 1-6, 7- Business Planning, Financing, Road to Success, New Member Orientation; Pre -Licensing: Orientation, Real Estate Sales, Real Estate Mathematics; Broker's Course: Brokerage (Sales Management), Ethics, Real Estate Documents, Legal and Governmental Aspects of Real Estate, Valuing Real Property, Real Estate Investment, Financing, Mathematics

5. Joseph Loughran Jr.

Pre-Licensing: Orientation, Real Estate Sales

6. Martha Lowe

Pre-Licensing: Real Estate Mathematics

7. Douglas Macmillan

Continuing Education: Module 7- Land Use Legislation

8. John Tracey

Continuing Education: Module 6

9. Shawn Tucker

Continuing Education: Module 7- Delaware Zoning Law

10. Robert Valihura

Continuing Education: Modules 1,2,4,5,6,7- Zoning Land Use Law

11. Andrew Wetzel

Continuing Education: Modules 2,6,7- Realtors Property Resource (RPR), ABR, EPRO, SFR, SRES, Ethics, SRS

D. Discussion Regarding Topics for Annual Seminar

E. Review A New Learning Management System Conversion from The CE Shop

V. Correspondence

VI. Other Business before the Committee (For Discussion Only)

VII. Public Comment

VIII. Next Meeting - July 7, 2016

IX. Adjournment

Please Take Note: To assure consideration of an application at a meeting, the Board office must receive all of these items no later than 4:30 p.m. ten full working days before the meeting date:

- Completed, signed and notarized application form,
- Fee payment, and
- All required documentation.

A final amended agenda will be published to reflect any items received after the original agenda is posted.

Unforeseen circumstances may result in a meeting being cancelled due to a lack of quorum.

Pursuant to 29 Delaware Code, Section 10004(e)(2), the Board shall pre-announce or pre-publish all Executive Sessions; however, such agenda shall be subject to change to include additional items including Executive Sessions which arise at the time of the body's meeting.

MEMBERS: PLEASE CALL THE BOARD OFFICE AT 302-744-4500  OR EMAIL customerservice.dpr@state.de.us IMMEDIATELY IF YOU CANNOT ATTEND THE MEETING. THANK YOU.